

部門別月次収益性確認表 (第〇〇期) 〇〇課 目標クリア 目標ならず 黄色網掛け記入のこと 薄青色セルは年度計画より自動転記 (単位:千円)

| 項目 | 目標 | 区分 | 3月 | | 4月 | | 5月 | | 6月 | | 7月 | | 8月 | | 9月 | | 10月 | | 11月 | | 12月 | | 1月 | | 2月 | | | |
|--------------------|------------------|-------|-----|--------|--------|---------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----|
| | | | 目標 | 実績 | 目標 | 実績 | 目標 | 実績 | 目標 | 実績 | 目標 | 実績 | 目標 | 実績 | 目標 | 実績 | 目標 | 実績 | 目標 | 実績 | 目標 | 実績 | 目標 | 実績 | 目標 | 実績 | 目標 | 実績 |
| 売上高 ※額で評価 | 650,000 | 100% | 当月 | 54,600 | 40,891 | 61,100 | 41,012 | 61,100 | 37,408 | 54,600 | 32,873 | 48,750 | 34,647 | 48,750 | | 54,600 | | 58,500 | | 54,600 | | 55,250 | | 47,450 | | 50,700 | | |
| | | | 累計 | 54,600 | 40,891 | 115,700 | 81,903 | 176,800 | 119,311 | 231,400 | 152,184 | 280,150 | 186,831 | 328,900 | 186,831 | 383,500 | 186,831 | 442,000 | 186,831 | 496,600 | 186,831 | 551,850 | 186,831 | 599,300 | 186,831 | 650,000 | 186,831 | |
| 製品在庫調整 (期末-期首) | | | 当月 | - | - | - | - | - | - | - | - | 4,144 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | | |
| | 累計 | - | 0 | - | 0 | - | 0 | - | 0 | - | 0 | 4,144 | - | 4,144 | - | 4,144 | - | 4,144 | - | 4,144 | - | 4,144 | - | 4,144 | - | 4,144 | | |
| 外部仕入(変動費) ※率で評価 | 390,000 | 60% | 当月 | 32,760 | 24,562 | 36,660 | 24,437 | 36,660 | 23,823 | 32,760 | 22,199 | 29,250 | 24,340 | 29,250 | | 32,760 | | 35,100 | | 32,760 | | 33,150 | | 28,470 | | 30,420 | | |
| | | | 累計 | 32,760 | 24,562 | 69,420 | 48,999 | 106,080 | 72,822 | 138,840 | 95,021 | 168,090 | 119,361 | 197,340 | 119,361 | 230,100 | 119,361 | 265,200 | 119,361 | 297,960 | 119,361 | 331,110 | 119,361 | 359,580 | 119,361 | 390,000 | 119,361 | |
| 商品仕入 | 0 | 0% | 当月 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | | | 累計 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 外注・保管費 | 0 | 0% | 当月 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 782 | 0 | 782 | 0 | 782 | 0 | 782 | 0 | 782 | 0 | 782 | 0 | 782 | 0 | 782 | 0 | |
| | | | 累計 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 782 | 0 | 782 | 0 | 782 | 0 | 782 | 0 | 782 | 0 | 782 | 0 | 782 | 0 | 782 | 0 |
| 発送運賃 | 65,000 | 10% | 当月 | 5,460 | 4,652 | 6,110 | 4,488 | 6,110 | 4,383 | 5,460 | 3,866 | 4,875 | 4,338 | 4,875 | | 5,460 | | 5,850 | | 5,460 | | 5,525 | | 4,745 | | 5,070 | | |
| | | | 累計 | 5,460 | 4,652 | 11,570 | 9,140 | 17,680 | 13,523 | 23,140 | 17,389 | 28,015 | 21,727 | 32,890 | 21,727 | 38,350 | 21,727 | 44,200 | 21,727 | 49,660 | 21,727 | 55,185 | 21,727 | 59,930 | 21,727 | 65,000 | 21,727 | |
| 材料在庫調整 (期首-期末) | | | 当月 | | | | | | | | | -485 | | | | | | | | | | | | | | | | |
| | 累計 | | | | | | | | | | | -485 | | | | | | | | | | | | | | | | |
| 計 | 455,000 | 額 | 当月 | 38,220 | 29,214 | 42,770 | 28,925 | 42,770 | 28,206 | 38,220 | 26,065 | 34,125 | 28,975 | 34,125 | 0 | 38,220 | 0 | 40,950 | 0 | 38,220 | 0 | 38,675 | 0 | 33,215 | 0 | 35,490 | 0 | |
| | | | 累計 | 38,220 | 29,214 | 80,990 | 58,139 | 123,760 | 86,345 | 161,980 | 112,410 | 196,105 | 141,385 | 230,230 | 141,385 | 268,450 | 141,385 | 309,400 | 141,385 | 347,620 | 141,385 | 386,295 | 141,385 | 419,510 | 141,385 | 455,000 | 141,385 | |
| | 売上比率 | 70% | 当月 | 70% | 71% | 70% | 71% | 70% | 75% | 70% | 79% | 70% | 75% | 70% | #DIV/0! | 70% | #DIV/0! | 70% | #DIV/0! | 70% | #DIV/0! | 70% | #DIV/0! | 70% | #DIV/0! | 70% | #DIV/0! | |
| | | | 累計 | 70% | 71% | 70.0% | 71.0% | 70% | 72% | 70% | 74% | 70% | 74% | 70% | 74% | 70% | 74% | 70% | 74% | 70% | 74% | 70% | 74% | 70% | 74% | 70% | 74% | |
| 付加価値 ※額で評価 | 195,000 | 30% | 当月 | 16,380 | 11,677 | 18,330 | 12,087 | 18,330 | 9,202 | 16,380 | 6,808 | 14,625 | 9,816 | 14,625 | 0 | 16,380 | 0 | 17,550 | 0 | 16,380 | 0 | 16,575 | 0 | 14,235 | 0 | 15,210 | 0 | |
| | | | 累計 | 16,380 | 11,677 | 34,710 | 23,764 | 53,040 | 32,966 | 69,420 | 39,774 | 84,045 | 49,590 | 98,670 | 49,590 | 115,050 | 49,590 | 132,600 | 49,590 | 148,980 | 49,590 | 165,555 | 49,590 | 179,790 | 49,590 | 195,000 | 49,590 | |
| 人員 | 期首28人 | | 当月 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | | |
| 直接工数 | タイムカード 72,675 | 年間想定 | 当月 | 6,105 | 3,929 | 6,831 | 4,291 | 6,831 | 3,515 | 6,105 | 3,359 | 5,451 | 3,849 | 5,451 | | 6,105 | | 6,541 | | 6,105 | | 6,177 | | 5,305 | | 5,669 | | |
| | | | 累計 | 6,105 | 3,929 | 12,936 | 8,220 | 19,768 | 11,735 | 25,872 | 15,094 | 31,323 | 18,943 | 36,774 | 18,943 | 42,878 | 18,943 | 49,419 | 18,943 | 55,524 | 18,943 | 61,701 | 18,943 | 67,006 | 18,943 | 72,675 | 18,943 | |
| | 実働 43,606 | 60% | 当月 | 3,663 | 2,130 | 4,099 | 2,515 | 4,099 | 2,071 | 3,663 | 2,010 | 3,270 | 2,238 | 3,270 | | 3,663 | | 3,925 | | 3,663 | | 3,707 | | 3,183 | | 3,401 | | |
| | | | 累計 | 3,663 | 2,130 | 7,762 | 4,645 | 11,861 | 6,716 | 15,524 | 8,726 | 18,794 | 10,964 | 22,065 | 10,964 | 25,728 | 10,964 | 29,652 | 10,964 | 33,315 | 10,964 | 37,021 | 10,964 | 40,205 | 10,964 | 43,606 | 10,964 | |
| 実働率 | 60% | 当月 | 60% | 54% | 60% | 59% | 60% | 59% | 60% | 60% | 58% | 60% | #DIV/0! | 60% | #DIV/0! | 60% | #DIV/0! | 60% | #DIV/0! | 60% | #DIV/0! | 60% | #DIV/0! | 60% | #DIV/0! | 60% | #DIV/0! | |
| | | 累計 | 60% | 54% | 60% | 57% | 60% | 57% | 60% | 58% | 60% | 58% | 60% | 58% | 60% | 58% | 60% | 58% | 60% | 58% | 60% | 58% | 60% | 58% | 60% | 58% | | |
| タイムカード ベース賃率 | 2,683 | 円/人・時 | 当月 | 2,683 | 2,972 | 2,683 | 2,817 | 2,683 | 2,618 | 2,683 | 2,027 | 2,683 | 2,550 | 2,683 | #DIV/0! | 2,683 | #DIV/0! | 2,683 | #DIV/0! | 2,683 | #DIV/0! | 2,683 | #DIV/0! | 2,683 | #DIV/0! | 2,683 | #DIV/0! | |
| | | | 累計 | 2,683 | 2,972 | 2,683 | 2,891 | 2,683 | 2,809 | 2,683 | 2,635 | 2,683 | 2,618 | 2,683 | 2,618 | 2,683 | 2,618 | 2,683 | 2,618 | 2,683 | 2,618 | 2,683 | 2,618 | 2,683 | 2,618 | 2,683 | 2,618 | |
| 実働賃率 | 4,472 | | 当月 | 4,472 | 5,482 | 4,472 | 4,806 | 4,472 | 4,443 | 4,472 | 3,387 | 4,472 | 4,386 | 4,472 | #DIV/0! | 4,472 | #DIV/0! | 4,472 | #DIV/0! | 4,472 | #DIV/0! | 4,472 | #DIV/0! | 4,472 | #DIV/0! | 4,472 | #DIV/0! | |
| | | | 累計 | 4,472 | 5,482 | 4,472 | 5,116 | 4,472 | 4,909 | 4,472 | 4,558 | 4,472 | 4,523 | 4,472 | 4,523 | 4,472 | 4,523 | 4,472 | 4,523 | 4,472 | 4,523 | 4,472 | 4,523 | 4,472 | 4,523 | 4,472 | 4,523 | |
| タイムカード 賃率評価 | 〇△× | | 当月 | | 〇 | | 〇 | | △ | | △ | | △ | | #DIV/0! | | #DIV/0! | | #DIV/0! | | #DIV/0! | | #DIV/0! | | #DIV/0! | | | |
| | | | 累計 | | 〇 | | 〇 | | 〇 | | △ | | △ | | △ | | △ | | △ | | △ | | △ | | △ | | △ | |
| 実働賃率 評価 | 〇△× | | 当月 | | 〇 | | 〇 | | △ | | △ | | △ | | #DIV/0! | | #DIV/0! | | #DIV/0! | | #DIV/0! | | #DIV/0! | | #DIV/0! | | | |
| | | | 累計 | | 〇 | | 〇 | | 〇 | | 〇 | | 〇 | | 〇 | | 〇 | | 〇 | | 〇 | | 〇 | | 〇 | | 〇 | |

【賃率評価の説明】 〇(=良好) > 目標賃率 > △(=対策必要) > ±0 × (=切り捨て検討)